

THE CHRONICLES



Organizational Update

Introducing the
Solar Plant in
Silvassa

Achievements

TOPScorer App
achieves 1 million
downloads

Events

A review of the
memorable events
held across Navneet

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ORGANIZATION UPDATE

50KWp Solar Power Plant for Meter 2 at Silvassa plant

Roof Top Solar Installed at Silvassa on Unit I Roof.
Solar Panel 100 KWP Avg. per Day Power Generation 384 Kwh Avg. Per Year Power Generation 140250 Kwh2.



ACHIEVEMENTS

Top Scorer

We are proud to announce that TOPScorer App has achieved 1 Million Downloads on Google Playstore. We thank everyone for all the love, support & efforts that enabled TOPScorer App to achieve the goals.

Champion of the month - April 2019

Sr. No	State	Name of employee	Division	Group Winner		
				Productivity	Secondary Sale Value	Range Selling
1	MAH I	Amit Vitthal Mohale	SBU 3B	1000		
2	MAH I	Sarfaraj Riyaz Shaikh	SBU 3B		1000	
3	MAH I	Anand Jaiswar	SBU 3B			1000
4	MAH II	Abhijeet Madhukar Patil	SBU 3B	1000		
5	MAH II	Sandip Yadav	SBU 3B		1000	
6	MAH II	Sitaram Janu Nagale	SBU 3B			1000
7	MAH III	Vilas Kumbhare	SBU 3B	1000		
8	MAH III	Rajesh Taravate	SBU 3B		1000	
9	MAH III	Akshay Pol	SBU 3B			1000
10	MAH IV	Amardeep N Sonawane	SBU 3B	1000		
11	MAH IV	Gorakhnath Patil	SBU 3B			1000
12	MAH V	Sainath Aaher	SBU 3B	1000		
13	MAH V	Nikhil Kohak	SBU 3B		1000	
14	MAH V	Gangaram Khemade	SBU 3B			1000
15	KARNATAKA	Chandan D. C.	SBU 3B	1000		
16	KARNATAKA	Kumar R S/o. Rangaswamy	SBU 3B		1000	1000
17	AP	Matshyagiri S. Valamala	SBU 3B	1000	1000	
18	BIHAR	Hrishikesh Singh	SBU 3B	1000		1000
19	BIHAR	Alok Kumar A. Garg	SBU 3B		1000	
20	ORISSA	M.Srinivas Rao	SBU 3B	1000		
21	ORISSA	Utkal Kumar Sahoo	SBU 3B		1000	
GRAND TOTAL				9000	8000	7000

NEWS COVERAGE

Domestic Stationery

SWACHH BHARAT LONG BOOK SERIES

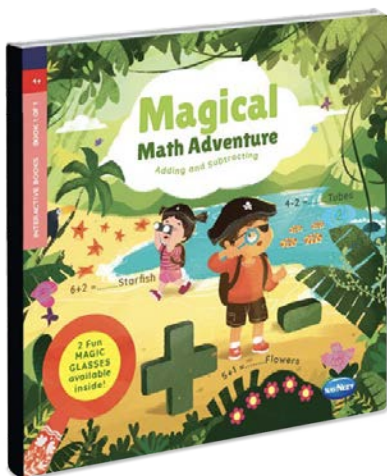


સીલેન્ડ ગાલા જવાપે છે કે “લોન્ડ બુક્સની આ શ્રેણી દ્વારા ભારતમાં ચાલી રહેલા સ્વચ્છતા અભિયાનનું પ્રયત્ન લોકોમાં જાગૃતતા લાવવામાં મુલ્ય પેઠી તેમની નૌપણત્ર વ્યવસ્થા ભજવી રહી છે તે બદલ અમને ખૂબ રસ, ઉમ્મિદ જાગૃતતા ઉત્પન્ન થઈ આ મુશ્કેલીને સંકટ કરતા અમે એક ટીમ તરીકે કાર્યરત રહીએ. આ શ્રેણી દ્વારા અને લોકોમાં જાગૃતતા લાવી સ્વચ્છ અને હરિયાવા ભારતની રચનામાં તેમનું પોતેના નોંધવા પ્રેરિત કરવાનો પ્રયાસ કરીએ. આ લોન્ડ બુક્સની શ્રેણીમાં પોતાના સંસ્કૃતિ નામ અને આકર્ષક કોટા જોઈ સહૃદયીઓ ચોક્કસ ગવંની લાગણી અનુભવશે.”

NEW PRODUCT LAUNCHES

Children's Book Division

Two fun and exciting products are launching this month. Stay tuned!



Magical Math Adventure

Calculations! Sounds fun? It will! Magical Math Adventure teaches the basic calculations to the kids through discoveries and explorations. The child will discover the answers by a magical glass which is provided with the book. So have an amazing journey, calculating!



See You in Dreamland

A fun packed series of counting with full of adventures. Learn numbers with this story of a dreamy land through various interesting characters that the child can touch and feel.

EVENTS

Product Research at Dadar Office



▲ We at Youva, always try to keep in pace with the demands & needs of the students. To understand the student's take on paper quality & product designs we called students of various age groups & made them participate in activities which gave us a clarity on what is it that children of today's generation require. Before starting the activity, we showcased the Youva Prithvi Shaw TV Ad for them.

Sona Chandi Prize Distribution



▲

The Jain Sales, Jalna, Dilip Enterprise, Beed & Navneet Education Limited hosted the Sona Chandi Scheme event & Award distribution ceremony. The event was graced by the Chief Guest, Mr. Dilip Sheth Charkha, along with various stationery and book sellers from the Beed district. The Sona Chandi prize distribution witnessed eminent members of the Navneet family and was concluded by presenting the 60 year journey of Navneet Education Limited.

HQ Display stand



Key stationery stores in the Wardha region of Maharashtra were supplied with HQ display stands to showcase the range.

CELEBRATION

Birthday Celebrations at Silvassa



▲ A tradition followed for years, we believe in celebrating every employee's birthday by gathering the entire department for a small celebration. Birthday of Sundam Bangar was celebrated at the Silvassa plant.

Anniversary celebration



◀ On the occasion of the 44th anniversary of Ideal Traders, Dahanu, we from Navneet sent across a bouquet as a token of love and appreciation.

EMPLOYEE STORY

Mahendra Shah Zonal General Manager - SBU 2



I started my career with Navneet on 8th October 1987 at Gomtipur, Ahmedabad. I began the journey with publications editorial division headed by Shri Shantibhai Gala as the very 1st employee of the same.

I was undergoing my graduate years and working along with studies at Navneet brought immense hands on experience and I truly owe the enriching experience to Shantibhai. He has been a true role model and an inspiration whom I look up to as a mentor. He always ensured to pass on and imbibe the organizational values and culture to each employee at every level of the company which sets him as an inspiring leader. I believe, there couldn't be a better start to my career at such an early stage and will always remain thankful to Shri Shantibhai for the same.

Within 5 years of working with Navneet, I was managing the artist division at publications, which involved managing end-to-end solutions i.e. from reviewing scripts shared by authors to sending books for final production. Thus, 1989 proved as a breakthrough year for my early career.

In 1994/ 1995, I got another splendid opportunity from Shantibhai & Sandeepbhai to get involved in the Realty business of Gala family. I started my career in construction sector with Basant Bahar, which happens to be a remarkable landmark of Ahmedabad residential development. With immense amount of trust and guidance received from Shantibhai and Sandeepbhai, I thoroughly enjoyed my journey in realty business and I was ready to take up another set of challenges and responsibilities came along with heading Purchase division.

My career took a new stride once again when Children's book division got established in 1997/1998 at Navneet and I was asked to head the same. Under the guidance of Sandeepbhai, I grabbed the opportunity to explore new sets of learning. The biggest challenge I faced with children books division was developing new products, managing sales

of books, communicating with various book sellers and offering customer responsive products. During my initial time at childrens book division, Shri Chhotubhai Gala's guidance on how to sell, develop and manage business relations with book sellers helped to a great extent.

In 2009 I was appointed as head of the Purchase division at Gala Group by Sandeepbhai Gala & Kalpeshbhai Gala. Procuring building materials and developing an efficient purchase team has been a fulfilling journey. The journey wouldn't have been smoother and significant without guidance and support from Sandeepbhai & Kalpeshbhai. I value their vision of cultivating team building culture across organization.

My 32 years at Navneet and Gala Group has been an absolute blissful and eventful journey. It wouldn't have been same without the trust and guidance received from Gala family. I resonate and respect the organizational values we carry at Navneet and will always be proud of being a family member at Navneet family. I am thankful to the entire Navneet family for believing in me and giving me opportunities to learn and prosper.

I am grateful to each and every team member I have worked with in SBU 2 and Gala Group. The team members are an essential part of my journey, as without their support the journey wouldn't have been as rewarding as it is.

I believe being adaptive to the new opportunities, challenges, and giving 100% to each new responsibility assigned and always working with co-workers as a Team are the key takeaways I would like to share from my journey so far. Looking forward to joyous journey ahead at an organization I call my family!

MANAGEMENT LESSON



One fine day, a bus driver went to the bus garage, started his bus, and drove off along the route. No problems for the first few stops - a few people got on, a few got off, and things went generally well.

At the next stop, however, a big hulk of a guy got on. Six feet eight, and built like a wrestler. He glared at the driver and said, "Big John doesn't pay!" and sat down at the back.

Did I mention that the driver was five feet three, thin, and basically meek? Well, he was. Naturally, he didn't argue with Big John, but he wasn't happy about it. The next day the same thing happened - Big John got on again, made a show of refusing to pay, and sat down. And the next day, and the next.

This grated on the bus driver, who started losing sleep over the way Big John was taking advantage of him. Finally he could stand it no longer. He signed up for body building courses, karate, judo, and all that good stuff.

By the end of the summer, he had become quite strong and fighting-fit; what's more, he felt really good about himself.

So on to the next Monday. Big John once again got on the bus and said, "Big John doesn't pay!"

The driver stood up, glared back at the passenger, and screamed, "And why not?"

With a surprised look on his face, Big John replied, "Big John has a bus pass."

"Be sure there is a problem in the first place before working hard to solve one."